



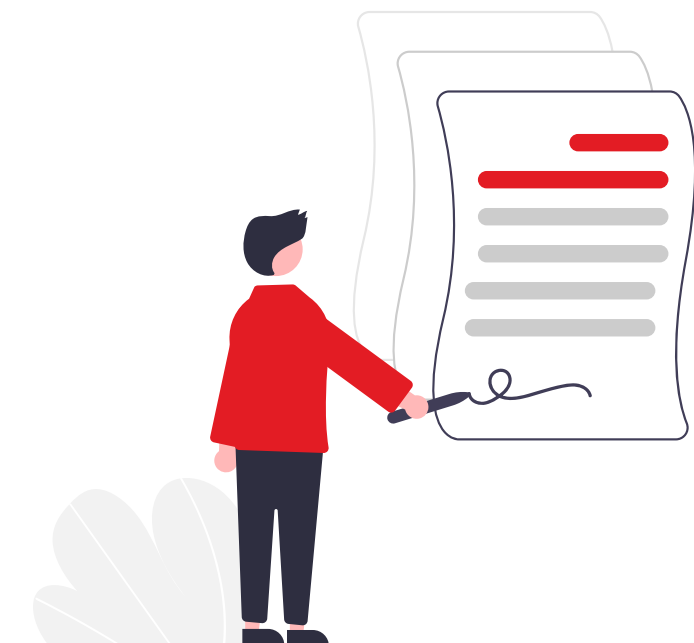
Exploring exit opportunities for a private equity firm

Business Situation

- Our client was looking to exit one of its portfolio companies in which it had a majority stake.
- The client wanted us to analyze various strategic options including a trade sale or a secondary buyout.

SGA Support

- Uncovered the hidden costs and benefits of realizing a sale through either of the two methods and listed the advantages and disadvantages of each.
- Performed comprehensive waterfall analysis with different valuation range.
- Performed industry-wide valuation to determine forward trading multiples and subsequently developed a range of exit multiples.
- Conducted research on similar exits in the sector.



To know more about our Investment Research Services
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